

Madrid, 9 March 2007  
Ref: BLIMP-IDI-PS-01

## **Invitation to Tender**

### **SAMBA: Low-medium altitude blimp for remote sensing**

Published in the INSA web page ([www.insa.es](http://www.insa.es))

**Applicable document (attached): SAMBA Purchase Specification of a low-medium altitude blimp (BLIMP-IDI-PS-01)**

Dear Sir/Madam,

1. INSA is pleased to invite you to submit an offer in response to the present invitation to tender relating to the above-mentioned system.
2. If you are interested in getting this contract, you are requested to submit your offer no later than:

**16 April 2007**

3. You must submit your offer by registered letter, to be posted by 13-April-2007 at the latest, with the technical contents anticipated by electronic mail. (The post office stamp will be considered as proof of the date posted.)
4. The offer should consist of 1 original and 1 electronic copy submitted in Spanish or English languages.
5. The offer copies must be enclosed in a single sealed envelope, properly labelled with the address and affiliation of the contact person.
6. The presentation and the content of the tender must meet the requirements set out in this invitation to tender and in the attached SAMBA Purchase Specification (BLIMP-IDI-PS-01).
7. The period of validity of the tender, during which the tenderer may not modify the terms of his tender in any respect shall be of 3 calendar months from the deadline stated for the receipt of tenders.
8. Tenders should be aware that contacts between representatives of INSA and tenderers may only take place, by way of exception, as defined below:

#### **Before the final date for submission of tenders**

At the request of the tenderer, the contracting department may provide additional information solely for the purpose of clarifying the nature of the contract.

Any request for additional information must be made in writing only to INSA, Attn. Jesús Gonzalo, at the following fax number +34915489061 e-mail address jgonzalo@insa.org

Requests for additional information received less than six calendar days before the closing date for submission of tenders will not be processed.

INSA may, on its own initiative, inform interested parties of any error, inaccuracy, omission or other error in the text of the call for tenders.

Any additional information including that referred to above will be made available on the INSA Web site and/or sent simultaneously to all tenderers who have requested the tender documents.

### **After the opening of tenders**

If clarification is required or if obvious clerical errors in the tender need to be corrected, the contracting department may contact the tenderer provided the terms of the tender are not modified as a result.

9. Public opening of the tenders will take place on 18-April-2007, 11.00 am in the offices of INSA, Pintor Rosales 34, Madrid, Spain. If tenderers wish to be present, they shall inform INSA services by fax no later than one week before the opening date, to the fax number indicated hereafter: +34915489061
10. Submission of an offer in the framework of the present invitation to tender implies acceptance by the tenderer of all provisions and conditions stipulated in the letter and the attached document.
11. This invitation to tender is in no way binding on INSA. INSA's contractual obligation commences only upon signature of the contract with the successful tenderer.

Up to the point of signature, the contracting department may either withdraw from the contract or cancel the procurement procedure, without the candidates or tenderers being entitled to claim any compensation. This decision must be substantiated and the candidates or tenderers notified.

12. Tenderers will be informed whether or not their tenders have been accepted.

Madrid, 9 March 2007

José Vicente Cebrián

Chief Executive Officer of INSA